# AT&T Office@Hand for Salesforce Classic

Admin Guide





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### Introduction

### About Office@Hand for Salesforce

Office@Hand for Salesforce provides seamless integration between Salesforce.com and your Office@Hand services to enable improved customer retention, greater agent productivity, and advanced business processes.

It offers these features:

- No software to install: Works entirely in the cloud with any Offce@Hand device
- Works on any computer, any browser: Access anytime on any PC or Mac
- Works with any Salesforce Cloud: Sales Cloud, Service Cloud, Marketing Cloud
- Full call history for concurrent and historical calls
- Active call control during the phone call
- Call log notification
- Easy click-to-dial by clicking on any phone number in Salesforce
- Instant screen pop displaying the caller's information as soon as a call arrives
- New browser tab for every call enabling multiple interactions at once
- Automatic call dispositions for quick call logging
- Accurate call logs saved to the corresponding record
- New records: Accounts, contacts, and leads can be easily created while on call

#### About this guide

This guide is specifically designed for System Administrators of the Salesforce.com application. This guide is not intended for end users and does not provide any information on how to use the application or any related information. This admin guide will show you how to set up your Salesforce.com instance to enable your users to use Office@Hand for Salesforce within their Salesforce.com interface.

#### System requirements

#### Salesforce edition

• Professional, Enterprise, Unlimited

#### Other system requirements

- Office@Hand Premium or Enterprise
- Windows XP or above
- MAC OS X 10.8 Mountain Lion or above
- IE11+ / Microsoft Edge 38+ / Firefox 52+/ Chrome 56+/ Safari 11+ (Classic only)

- Office@Hand Softphone
- .Net Framework 3.5
- 10 digit phone system

### Installation and setting up the Call Center

#### Step 1: Install Office@Hand for Salesforce

Install Office@Hand for Salesforce package from the RingCentral app gallery. Installation of this application requires an administrator login to Salesforce.com. Click Visit page to download to be redirected to Salesforce.com. During installation, you will be asked what subset of users to whom you wish to grant access. It is generally recommended to select Install for All users to ensure that Step 2 below will go smoothly. Users will not have access to Office@Hand for Salesforce until the administrator adds them to the Call Center, as detailed below.

RingCentral <sup>®</sup> App Gallery	Q Search apps	Sign in
← Back		
Salesforce Visit page to download	Office@Hand for Salesforce by RingCentral Integrate your Office@Hand phone system directly into your Salesforce account and start creating a more collaborative CRM experience.	
		>
CATEGORIES Analytics CRM Customer Support	Salesforce App Integration for Office@Hand Let Office@Hand for Salesforce enhance your CRM experience by automating workflows, increasing call efficiency and improving the quality of customer interactions. The integration lets you make and receive calls directly from your Salesforce account. You can also quickly assign call dispositions, log calls, take notes, schedule meetings and more, without jumping back and forth between applications.	

#### Steps for setup and configurations for first-time installation

If this is the first time you have installed Office@Hand for Salesforce, you can use the new Install wizard tool to set up & configure the CTI. Please follow the steps below to access the Install wizard and start your setup and configuration.

Install wizard can be accessed from the Salesforce App Launcher by clicking on the Office@Hand for Classic.

Click on Office@Hand to view the Install wizard.

The Install wizard will guide you through all the required steps for configuring the RingCentral for Salesforce application. The install wizard is divided into seven steps for configuring various settings.

- 1. **Welcome**: This step is for informational purposes and needs no action. It shows the major version of the app that is being installed.
- 2. Setup Your Call Center: In this step, you will create the Call Center for your organization. Click the Create Call Center button to create the call center.



The creation of a call center can be verified by clicking on the Launch Salesforce Setup button.

Note: If the call center creation button is greyed out in the install wizard and there is no Call Center for Office@Hand, refer to the Troubleshooting section for instructions on manually creating the Call Center.

Call Centers	
Call Contor	
ATT	
All Call Centers » ATT	
Call Center Detail	Edit Delete Clone
General Information	
InternalName	ATT
Display Name	ATT
CTI Adapter URL	https://ringcentral-3f-dev-edrcsfl.visualforce.com/apex/OpenCTIIndex
Use CTI API	true
Softphone Height	450
Softphone Width	300
Salesforce Compatibility Mode	Classic_and_Lightning
Dialing Options	
Outside Prefix	9
Long Distance Prefix	1
International Prefix	01
Call Center Users	Manage Call Center Users
Call Center Users by Profile	
Total	0

Note: The **Create Call Center** option will be disabled during upgrades. It will only be available when the application is installed for the first time.

After the call center is created, you can set up dispositions. This is an optional step and can be skipped if the **Subject** field in the activity is not used or the default values suffice the use case for your organization.

Also, you can configure to access call recordings from the logged call activity.

3. Assign users to Call Center & Reporting: Now is the time to assign the Office@Hand CTI application to the users in your organization. You can search and assign available users to the Office@Hand CTI Application.



In this Step you will add users to the Call Center as well as assign users to the Cloud Phone Report folder.

#### Assign Users to Call Center

Using the feature below select the users you wish to add to the RingCentral call center. You can also remove users from the call center with this feature.

Q	S Find	
0		
Available Members	Selected Members	
Integration User	Dulcinea D	
Security User	4	

Now you are all set, and your end users will be able to start using the application. You can continue with the additional configurations as required for the organization.

You can enable users to access call reports by following the steps in Launch Salesforce Reports.

#### Assign Cloud Phone Report Folder

Here you can launch into the specific Salesforce Setup pages for assigning users to the Cloud Phone Report folder. You can also open the Setup Guide Window to get step by step instructions and screenshots for completing this RingCentral setup step.



4. Add Phone to Apps: With this step, you can learn how to add Office@Hand to Lightning Apps and the Utility Bar. Click on Launch Salesforce Setup to open the relevant section in Salesforce Setup. You can access the detailed instructions by clicking on Open Setup Guide Window.



Steps 5 through 7 of the wizard walk you through enabling additional settings such as Mobile experience, Analytics, configuring softphone layout, and Admin settings for the Office@Hand app.

Steps for setup and configurations for an upgrade to a new version

If you have already installed Office@Hand for Salesforce in the past and are upgrading to the latest version of the integration, please follow the steps below.

### Step 2: Configure the Call Center

Step 2.1 Navigate to **Setup > Visualforce Pages** and click the **Preview** icon next to the **OpenCTIIndex** page.



After the page opens in a new tab or window, copy its URL. For example, the full URL is <u>https://c.na78.visual.force.com/apex/OpenCTIIndex</u>. Close the tab and return to **Setup Home > Platform** Tools > Feature Settings > Service > Call Center > Call Centers and click Continue.

O O initial transformation (spectrone)		• á
•	Millinger	
	0 8	. =
N Little Auto of Number		
Fury, Booland		
		<u> </u>
1	2	3
	ABC	DEF
4	5	6
GHI	JKL	MNO
7	0	0
1	0	9
PQRS	TUV	WXYZ
*	0	#
	+	
*	0 +	#



Select the name of the call center you previously set up and click Edit.

All Cal	I Centers
A call center any Call Ce	r corresponds to a single computer-telephony integr nter features.
Action	Name 1
Edit Del	ATT

Note: If there is no call center, refer to the Troubleshooting section to manually create the Call Center.

Step 2.2 Paste the URL from the **OpenCTIIndex** page to **CTI Adapter URL**, then click **Save**.

Navigate to Setup Home > Call Centers, select the call center CloudPhoneApp v2 and click Edit. Paste the URL from the OpenCTIIndex page to the CTI AdapterURL, then click Save.

iger	~	C XXXXXX 11001 C 110	
	ŵ	SETUP Call Cento	ers
	Call Cen Clou All Cal	ter Edit dPhoneApp I Centers » CloudPhor	neApp
	Call	Center Edit	Save
	Ger	eral Information	
		InternalName	CloudPhoneApp
		Display Name	CloudPhoneApp
L		CTI Adapter URL	https://ringcentral-3f-dev-ed
		Use CTI API	true
		Softphone Height	450
		Softphone Width	300
	Sale	sforce Compatibility Mode	Classic_and_Lightning

If you are not using a custom URL, follow the same steps and make sure the Salesforce POD# in the Call Center URL, **na35** in this example, mates with Call Center where Salesforce Org resides. Your Salesforce POD# is specified in the browser address bar after your login to Salesforce.



Note: If there is no call center, refer to the Troubleshooting section for instructions on manually creating the Call Center.

#### Step 3: Add Users to the Call Center

From here, you can add users to this Call Center using the **Manage Call Center Users** button, which opens the **Manage Users** screen.

Call Centers	
Call Center ATT All Call Centers » ATT	
Call Center Detail	Edit Delete Clone
General Information	
InternalName	ATT
Display Name	ATT
CTI Adapter URL	https://ringcentral-3f-dev-edrcsfl.visualforce.com/apex/OpenCTIIndex
Use CTI API	true
Softphone Height	450
Softphone Width	300
Salesforce Compatibility Mode	Classic_and_Lightning
Dialing Options	
Outside Prefix	9
Long Distance Prefix	1
International Prefix	01
Call Center Users	Manage Call Center Users
Call Center Users by Profile	

Note: If your users are added to another call center already, please first remove them from that call center before you try to add them in this call center.

Call Centers		
Call Center ATT: Manage Users All Call Centers » ATT » Manage Users View: All  Create New View		
		A   B
Full Name 🛧	Δlias	Add More Users Remove Users

### Setting up SoftPhone Layouts in Salesforce

#### Step 1: Set up a SoftPhone Layout

From the left-hand side menu, navigate to **Setup > Customize > Call Center > SoftPhone Layouts**, and then click the **New** button.

Setup Softphone Layouts						
Softphone A softphone is a c working on a mac	e Layou ustomizable o hine on which	Its call control tool that a h a CTI adapter has b t on their user profile	ppears in t een installe	he sidebar of e ed. Similar to p	every salesforce bage layouts, yo	e.com page ou can desi
Name ↑ No records to disp	Default	Created By Alias	New	Softphone Lay	out Assignment Last Modifie	ed By Alias

In the **Name** field, fill in **Office@Hand SoftPhone Layout** and select the **Is Default Layout** checkbox if you want this layout to be the default for all users.

Softphone Layouts
Softphone Layout Edit Help for this Page Each softphone layout allows you to customize the appearance of a softphone for inbound, outbound, and internal calls. Assign softphone layouts to user profiles by clicking Layout Assignment in the Softphone Layouts page.
Save Cancel
Name Office@Hand Softphone La ZIs Default Layout
Select Call Type Inbound 🗸
Softphone Layout Help about this section 🧿
Display these call-related fields:  Caller ID, Dialed Number Edit

Also, select the other Softphone layout options.

Softphone Layouts	
Save Cancel Name Office@Hand Softphone La Is Default Layout	
Select Call Type Inbound 🗸	
Softphone Layout Help ab	out this section 🥐
Display these call-related fields: Caller ID, Dialed Number Display these salesforce.com objects:	Edit
Account, Contact, Lead Add / Re	move Objects
If single Account found, display: Account Name If multiple matches are found, only the Account Name is displayed in Salesforce Classic. In Lightning Experience, all the selected fields are displayed.	Edit
If single Contact found, display: Name If multiple matches are found, only the Name is displayed in Salesforce Classic. In Lightning Experience, all t selected fields are displayed.	Edit
If single Lead found, display: Name If multiple matches are found, only the Name is displayed in Salesforce Classic. In Lightning Experience, all t selected fields are displayed.	Edit he

#### In Screen Pop Settings:

- In the first set, **Screen pops open within**, choose whether you'd like screen pops to appear in a new window or to overwrite the existing Salesforce.com window when a new call arrives.
- For the second set, **No matching records**, if you'd like a new record to be created if there's no match on an inbound call, select the **Pop to new** option, and from the dropdown, then select the appropriate object you would like to be created.
- For the third set, **Single-matching record**, select the **Pop detail page** option.
- For the fourth set, **Multiple-matching records**, select the **Pop to search page**. Click the **Save** button at the top.

#### Office@Hand for Salesforce Classic | Admin Guide | Setting up Softphone layouts in Salesforce 17

reen pops open within: New browser window or tab  Existing browser window New browser window or tab  matching records: Pop to new Contact Don't pop any screen Pop to new Contact Pop to new Contact Pop to new Contact	Collapse
Existing browser window New browser window or tab matching records: Pop to new Contact Don't pop any screen Pop to new Contact  Pop to new Contact	Collapse
New browser window or tab matching records: Pop to new Contact Don't pop any screen Pop to new Contact Ron to Visualitarea page	Collapse
matching records: Pop to new Contact <ul> <li>Don't pop any screen</li> <li>Pop to new Contact</li> </ul> <li>Pop to Visualiforce name</li>	Collapse
Don't pop any screen     Pop to new Contact	
) i op to visualiorce page	
Pop to flowNone	
igle-matching record: Pop detail page	Collapse
O Don't pop any screen	
Pop detail page	
O Pop to Visualforce page	
O Pop to flowNone	
Itiple-matching records: Pop to search page	Collapse
O Don't pop any screen	
Pop to search page	
Pop to Visualforce page	
O Pop to flowNone	



### Step 2: Assign the SoftPhone Layout to Users

On the **SoftPhone Layouts** page, click **SoftPhone Layout Assignment**, and assign the SoftPhone Layout to the relevant profiles. Click **Save**.



Assign the Softphone Layout to the relevant profiles.



### Setting up preset call dispositions

Office@Hand for Salesforce includes the capability to provide a list of preset call dispositions to your end users to make logging calls quick and easy. These dispositions appear in a dropdown list under the **Subject** area of the call log:

Office@Hand	III Q
Ready to take calls	
Last Call	
C Inbound Call: Miss	ed 🖸
Log Call	
Call Successful	S.
Call Successful	Bro
Left Voicemail	0
No Answer	
Number Disconnected	
Do Not Call	
Made A Sale	
Save Log	
My Calls Today	0

These preset dispositions are gathered from the Subject picklist on the Salesforce.com Task object. To edit these dispositions:

- 1. Navigate to App Setup > Activities > Task Fields.
- 2. Click New beside Task Subject Picklist Values.
- 3. Enter a name for the new Disposition.
- 4. Click Save.

Subject Back to Task Fields  Edit Set Field-Level Security View Field Accessibility  Field Information  Field Label Subject Field Na Data Type Picklist  Help Text Description Data Owner Field Usage Data Sensitivity Level Compliance Categorization  Picklist Values Used  Active picklist values 5(1,000 max) Inactive picklist values 0  Validation Rules No validation rules defined.  Text Subject Picklist Values New Reporter Replace Printable View	ne Subject
Back to Task Fields         Edit       Set Field-Level Security         View Field Accessibility         Field Information         Field Label       Subject         Data Type       Picklist         Description       Description         Data Owner       Field Usage         Data Sensitivity Level       Compliance Categorization         Picklist Values Used       Active picklist values         Active picklist values       5 (1,000 max)         Inactive picklist values       0	ne Subject
Edit Set Field-Level Security View Field Accessibility         Field Label Subject       Field Na         Data Type       Picklist         Data Type       Picklist         Description         Data Sensitivity Level         Compliance Categorization         New         Validation Rules       \$ (1,000 max)         New	ne Subject
Field Information       Field Label       Subject       Field Na         Data Type       Picklist       Picklist         Description       Description       Picklist         Data Owner       Field Na       Picklist         Data Sensitivity Level       Picklist Values Used       Picklist Values         Active picklist values       5 (1,000 max)       Inactive picklist values       0         Validation Rules       New       New       New         No validation rules defined.       New       Peorder) Benace, Printable View	ne Subject
Field Label     Subject     Field Na       Data Type     Picklist       Heip Text     Description       Description     Data Owner       Field Usage     Data Sensitivity Level       Compliance Categorization     Compliance Categorization         Picklist Values Used       Active picklist values     5 (1,000 max)       Inactive picklist values     0         Validation Rules     New         No validation rules defined.	ne Subject
Data Type       Picklist         Help Text       Description         Data Owner       Field Usage         Data Sensitivity Level       Compliance Categorization         Picklist Values Used       Active picklist values       5 (1,000 max)         Inactive picklist values       0         Validation Rules       New         No validation rules defined.       New	
Help Text         Description         Data Owner         Field Usage         Data Sensitivity Level         Compliance Categorization         Picklist Values Used         Active picklist values       5 (1,000 max)         Inactive picklist values       0         Validation Rules       New         No validation rules defined.	
Description         Data Owner         Field Usage         Data Sensitivity Level         Compliance Categorization         Picklist Values Used         Active picklist values         5 (1,000 max)         Inactive picklist values         0	
Data Owner         Field Usage         Data Sensitivity Level         Compliance Categorization         Picklist Values Used         Active picklist values       5 (1,000 max)         Inactive picklist values       0         Validation Rules       New         No validation rules defined.	
Tred Usage       Data Sensitivity Level       Compliance Categorization       Picklist Values Used       Active picklist values       5 (1,000 max)       Inactive picklist values       0	
Compliance Categorization       Picklist Values Used       Active picklist values       5 (1,000 max)       Inactive picklist values       0	
Picklist Values Used Active picklist values 5 (1,000 max) Inactive picklist values 0 Validation Rules No validation rules defined. Task Subject Picklist Values New Reorder Replace Printable View	
Picklist Values Used Active picklist values 5 (1,000 max) Inactive picklist values 0 Validation Rules New No validation rules defined. Task Subject Picklist Values New Reorder Replace Printable View	
Active picklist values 5 (1,000 max) Inactive picklist values 0 Validation Rules New No validation rules defined. Task Subject Picklist Values New Reorder Replace Printable View	
Validation Rules 0 Validation rules defined. Task Subject Picklist Values New Reorder Replace Printable View	
Validation Rules New No validation rules defined. Task Subject Picklist Values New Reorder Replace Printable View	
No validation rules defined. Task Subject Picklist Values New Reorder Replace Printable View	
Task Subject Picklist Values New Reorder Replace Printable View	
non conject i folder funces	
Action Values API Name Default Modified By	
Edit   Del   Deactivate Call Call Dulcinea D, 8/5/2021, 1:09	PM
Edit   Del   Deactivate Email Dulcinea D, 8/5/2021, 1:09	
Edit   Del   Deactivate Send Letter Send Letter Dulcinea D, 8/5/2021, 1:09	PM
Edit   Del   Deactivate Send Quote Send Quote Dulcinea D, 8/5/2021, 1:09	PM PM
Edit   Del   Deactivate Other Other Other Dulcinea D. 8/5/2021, 1:09	РМ РМ РМ
Inactive Values	РМ ЭМ ЭМ
	РМ РМ РМ РМ
No Inactive Values values defined.	PM PM PM PM PM

Note: Adding or editing picklist values here will instantly modify the dispositions available to users.

### **Sharing Reports folder with users**

To share a report with users, click the **All Tabs** plus sign, then click on **Reports**.

Home RingCentral +	
Dulcinea D Thursday August	26, 2021
Hide Feed	
Post I File	2 New Event More ▼
Share an update, @n	ienion someone
Q   Sort By Latest	Posts -
There are no updates.	

-

**	*1 <b>)</b>
Assets	List Emails
Asset State Periods	Locations
Authorization Form	Macros
Authorization Form Consent	(()) Operating Hours
Authorization Form Data Use	Opportunities
Authorization Form Text	Orders Orders
Campaigns Tell me more!	Party Consent
Card Payment Methods	S Payment Authorization Adjustments
Cases	S Payment Authorizations
Chatter	S Payment Gateway Logs
Communication Subscription Channel Types	S Payment Gateways
Communication Subscription Consents	Payment Line Invoices
Communication Subscriptions	S Payments
Communication Subscription Timings	2 People
Consumption Schedules	Price Books
Search Contact Point Consent	Process Exceptions
Search Contact Point Type Consent	Products
Soutact Requests	Profile
Contacts	Profile Feed
© Content	Profile Overview
Contracts	Recommendations
Contribute	Refund Line Payments
Credit Memos	S Refunds
& D&B Companies	Reports

Find and hover over the **Cloud Phone Report** folder in the report folders list and click the **Pin** icon next to it. Select *Share*.



In the new window, select **Users** or **Roles** you want to share the reports with, then click **Done** and **Close**.

### Admin UI

AdminUI is a VisualForce page created for you to do organization-side settings for your Office@Hand for Salesforce app as an account administrator. The page URL is: /apex/adminUI.

For example, if your Salesforce instance home page is <u>https://ap2.salesforce.com/home/home.jsp</u>, your adminUI URL would be <u>https://ap2.salesforce.com/apex/rcsfl\_adminUI</u>. You might be prompted after you enter the URL to click **Initial** to go to the AdminUI.

Toud Phe	one Settings
Auto Save Setting	
Pop matching Salesforc	e entity record on call ringing
Auto create call log o	n (ringing 💠
Save	
Associate Call/SM	S Log with Person Account
Associate call/SMS log	with Person Accounts using Related to \$ field.
Log Customization	n
* The field types support	ted in call log are Lookup Relationship, Date, Picklist, Text and Text Area.
Available Fields	Add     Subject     Up       Name ID     Related To ID     Description       Priority *     Plist *     TextArea *
Save	

#### On the **Cloud Phone Settings** page, you can access the following:

- Auto Save Call Log Setting: Besides the Screen Pop Settings you made in Setup Home > Softphone Layout, in this section, you can further define when to do the screen pop: whether to pop when an inbound call is ringing or when it's answered. Also, you can determine whether or not to auto-create call logs and when to log them. This setting will override the settings the user does on the app > Settings page.
- Log Customization: Add/remove call log fields using the left/right arrows and order the selected call log fields using the up/down arrows. Click **Save** when call log settings are as expected and refresh the page. The call log UI of the Office@Hand for Salesforce app should render these fields in the exact order they are listed in the **Selected fields** box.

Note: The field types supported in **Call Log** are **Lookup Relationship**, **Date**, **Date**, **Time**, **Picklist**, **Text**, and **Text Area**.

• Person Account Settings: You are able to configure person account settings in the Associate calls with person account section on the adminUI page. This section is hidden by default. If you want to show it, you're required to be partners of Salesforce and just open a case asking Salesforce Support to enable person account by providing Organization ID. Navigate to Settings > Company Information and use the Salesforce.com Organization ID field.

Quick Find / Search 🕖 🔍 Expand All   Collapse All	Company Information				Help for this Page 🥹
<b>\$</b> \$ → <b>7</b>	The organization's profile is	s below. User Licenses [10+]	Permission Set Licenses (10+)	Feature Licenses [11]   Usag	e-based Entitlements (10)
Lightning Experience Transition Assistant	Organization Detail		Edit Deactivate Org		
Move to the new, more productive	Organization Name	ATT		Phone	
Salesforce.	Primary Contact	Dulcinea D		Fax	
Get Started	Division			Default Locale	English (United States)
	Address	USA		Default Language	English
Salesforce Mobile Quick Start	Fiscal Year Starts In	January		Default Time Zone	(GMT-07:00) Pacific Daylight Time (America/Los_Angeles)
	Activate Multiple Currencies			Improve DATEVALUE() accuracy for DST	
Home	Enable Data Translation			Currency Locale	English (United States) - USD
	Newsletter	$\checkmark$		Used Data Space	298 KB (6%) [ <u>View</u> ]
Administer	Admin Newsletter	$\checkmark$		Used File Space	13 KB (0%) [View]
Release Updates	Hide Notices About System Maintenance			API Requests, Last 24 Hours	2 (15,000 max)
Manage Users     Manage Apps	Hide Notices About System Downtime			Streaming API Events, Last 24 Hours	0 (10,000 max)
Manage Territories				Restricted Logins, Current Month	0 (0 max)
Company Profile				Salesforce.com Organization ID	00D5g0000096tvl
Company Information				Organization Edition	Developer Edition
Fiscal Year				Instance	AP24
Business Hours	Created By	Dulcinea D, 8/5/202	1, 1:09 PM	Modified By	Dulcinea D, 8/27/2021, 4:51 AM
Holidays			Edit Deactivate Org		
Language Settings			Can Deacavate org		

### **Call Recording**

To allow users in your organization to access their Office@Hand call recordings from within Salesforce, navigate to **Setup > Customize > Activities > Task Page Layout** and click **Edit** for the page layout you want to configure. Move the **Call Recording** field to the **Task Detail** section.

ields	Quick Find Field Nar	ne	8		
Buttons	◆■ Section	CALL_UNIQUE_ID	Call Object Ident	Call Type	Due Date
QUICK ACTIONS Mobile & Lightning Actions	◆■Blank Space	CALL_UUID	Call Recording	Comments	Email
Expanded Lookups	Assigned To	CALL_UUID	Call Recording	Created By	external_whoid
Related Lists Report Charts	4			Label: Call Recording Name: attsfl.Call_Recording Type: Text	
Task Detail	Create Custom	d Buttons 2 Record Type Printable Follow-Up Task Create Buttons	e View (Edit) Delete Delete For dw-Up Event	Series View Series	
* Assigned To	Sample Text		\star 🔍 Status	Sample Text	
\star 🔍 Subject	Sample Text		Name	Sample Text	
Due Date	8/24/2021, 7:23 AM	<u>/</u>	Related To	Sample Text	
Dhone	1-415-555-1212	-	🔒 Email	sarah.sample@company.com	
	O a manual a Taxak				

### **Analytics Report**

Analytics Report is a key feature that gives your sales leaders complete visibility on their team's performance from a call data perspective. It also gives sales reps insights into their call data.

#### Prerequisites: Define hierarchy and assign roles to users in Salesforce

In order to create a team view and individual representative view, navigate to **Setup > Manage Users > Roles**.



You can define the team hierarchy here and assign roles to users.

SETUP Users	
All Users	Help for this Page 🥝
On this page you can create, view, and manage users.	
In addition, download SalesforceA to view and edit user details, reset passwords, and perform other administrative tasks from your Android	mobile devices: <u>iOS</u>
View: All Users  Edit   Create New View A   B   C   D   E   F   G   H   I   J   K   L   M   N   O   P   Q   R   S   T   U   V   W	V X Y Z Other All
New User Reset Password(s) Add Multiple Users	
Action Full Name Alias Username Last Login Role Active Pr	rofile Manager
All	nalytics loud itegration /ser
Chatter Chatter Chatter Chatter Chatter Chatter Chatter 0005g0000096tvleaa.i2e6hsby0zwn@chatter.salesforce.com	hatter Free ser
□   Edit User, sec insightssecurity@00d5g0000096tvleaa.com	nalytics loud Security lser
I Edit     D. Dulcinea     dulcinea     8/24/2021, 6:04 AM     Manager     Sr	<u>ystem</u> dministrator
New User         Reset Password(s)         Add Multiple Users	
A   B   C   D   E   F   G   H   I   J   K   L   M   N   O   P   Q   R   S   T   U   V   W	/   X   Y   Z   Other All

### Entry for Analytics Report

**Analytics Report** is available under the **Settings** menu. If you have not set up the role hierarchy, it only shows your individual data for the signed in account. If role hierarchy is enabled, it shows the data for all the team members.

AT&T Office@Hand	_	<b>RingCentral</b> <sup>®</sup> Salesforce das	hboard			🔝 Dulcinea D
RingCentra	r 📃					
···· 🖉 🖾		Tast 7 days (2021/08/18 - 2021/08/24)				
Analytics Report		Team Summary 🔒 12 members				
Calling	>	Total calls	Avg. Call Duration		Avg. calls/day	
Region	>					
Audio	>	724	08:23		12.24	
Status 🔵 Ava	ilable 🗸					
Auto log calls		Communication type	C	Call route		
Auto log notes		0.00% Call 0.00% Email 0.00% Send Letter		0.00% Inbound call 0.00% Outbound call		
Auto log SMS		0.00% Send Quote				
Danun minimizad ann an	•	0.05% N/A				

#### Team view vs. Individual view

You can see all the members under your role based on the Salesforce roles hierarchy. When you click on the name of a sales representative on the table at the bottom of the report, it redirects to an individual page view showing the report for the selected sales representative.

There is no difference between **Team view** page and **Individual view** page. Team view, in addition to individual view, will show data for the team members.



### Adding Office@Hand Call and SMS options to Salesforce1

Follow the steps below to add **Call with Office@Hand** and **SMS with Office@Hand** options to the Account/Contact/Lead details tab in the Salesforce app. As an example, below are steps to add the options to the **Accounts Page Layout**.

#### **Creating New Actions**

Navigate to App Setup > Customize > Accounts > Buttons, Links, and Actions > New Action.

uttons, Links,	and Actions				н	elp for thi	is Page 🥝
se this page	to manage buttons, links,	and actions.					
Buttons, Li	nks, and Actions	New Action Ne	w Button or Link Default	Custom Links	Buttons, Links, an	d Actions	Help 🥐
Action	Label	Name	Description	Туре	Content Source	Icon (	)verridden
Edit	Accounts Tab	Tab			Standard page		
Edit	Add Contacts To Campaign	AccountAddToCampaign			Standard page		
Edit	Add to Call List	MassCreateCallList			Standard page		
Edit	Add to Call List	CreateCallList			Standard page		
Edit   Del	Billing	Billing		Detail Page Link	URL		
Edit	Call_with_RingCentral	Call_with_RingCentral		Custom Visualforce	Phone Numbers Account (Visualforce)	+	
Edit	Call with Office@Hand	Call_with_Office_Hand		Custom Visualforce	Phone Numbers Account (Visualforce)	+	
Edit   Del	Call with Office@Hand	Call_with_Office_Hand		Custom Visualforce	Phone Numbers Account (Visualforce)	+	
Edit	Check for New Data	XClean			Standard page		
Edit	Clean	ListClean			Standard page		
Edit	Delete	Delete			Standard page		
Edit	Discover Companies	DiscoveryGetAccountsActio	n		Standard page		

Select *Custom Visualforce* as **Action type** and select *Phone Numbers Account* [*Phone\_Numbers\_Account*] in the **Visualforce Page** dropdown list, enter Call with Office@Hand as the **Label**, and click **Save**.

Enter Action Info	ormation Save Cancel
Object Name	Account
Action Type	Custom Visualforce 🗸
Visualforce Page	Phone Numbers Account [attsflPhone_Numbers_Account]
Height	250px
Standard Label Type	None V i
Label	Call with Office@Hand
Name	Call with Office Hand
Description	i
lcon	✓ Change Icon

Repeat the above step and select *Phone Numbers SMS Account* [*Phone\_Numbers\_SMS\_Account*] in the **Visualforce Page** dropdown list, enter SMS with Office@Hand as **Label**, and click **Save**.

inter Action Info	ormation Save Cancel
Object Name	Account
Action Type	Custom Visualforce
Visualforce Page	Phone Numbers SMS Account [attsflPhone_Numbers_SMS_Account]
Height	250px i
Standard Label Type	None 🗸 🚺
Label	SMS with Office@Hand
Name	SMS_with_Office_Hand
Description	i
lcon	✓ Change Icon

### Adding Actions to Salesforce

Navigate to Setup > Customize > Accounts > Page Layouts > Page Layout Assignment. Select the Page Layout you want to change, and click Edit.

#### Account Page Layout

Help for this Page 🕜

This page allows you to create different page layouts to display Account data. After creating page layouts, click the Page Layout Assignment button to control which page layout users see by default.

Account P	age Layouts	New Page Layout Assignment	New Page Layout Assignment					
Action	Page Layout Name	Created By	Modified By	Feed-Based Layout				
Edit   Del	Account (Marketing) Layout	Dulcinea D, 8/5/2021, 1:09 PM	Dulcinea D, 8/5/2021, 1:09 PM					
Edit   Del	Account (Sales) Layout	Dulcinea D, 8/5/2021, 1:09 PM	Dulcinea D, 8/5/2021, 1:09 PM					
Edit   Del	Account (Support) Layout	Dulcinea D, 8/5/2021, 1:09 PM	Dulcinea D, 8/5/2021, 1:09 PM					
Edit   Del	Account Layout	Dulcinea D, 8/5/2021, 1:09 PM	Dulcinea D, 8/24/2021, 8:17 AM					

Click **Mobile & Lightning Actions** on the left-hand menu, then drag the actions **Call with Office@Hand** and **SMS with Office@Hand** to the **Salesforce Mobile and Lightning Experience** section. Click **Save**.

Save 🔻 Quick	Save Previe	w As▼ Car	ncel	Jndo 🍂	Redo	🔳 🔳	ayout Pro	operties	
Fields	<u> </u>	Quick Find Mobile Action Name							
Buttons		Add Contacts	To C	Call with	Office@		Check for	r New Data	Email (m
Custom Links		Add to Call Lis	it	Call with	o Office@		Delete		File
Mobile & Lightnii Actions	ng	Call	•	Chang	Owner	Lal Na Aci	bel: Call wit me: count.attsfl	h Office@Hand Call_with_Office_	Got Alort
Related Lists	~ •					Ac	tion Type: eate Feed	Quick Action	
				<b>_</b>	-				
New Note	New Opp	oortunity	New Eve	ent	Link		Poll	Question	
Email Salesforce M	Mobile and								
Lightning E	xperience Act	tions			/				
Post	File	New Task	New	Contact		New Ca	ise	Log a Call	
New Note	New Opp	oortunity	New Eve	ent	Link		Poll	Question	
Email	Change Own	ner Include Offline		•	Check for New Data				
Submit for Ap	proval	Get Contacts	E	dit	Delet	е	Chan	ge Record Type	
Sharing	View Acco	unt Hierarchy	Ca	I	Send T	nd Text Email (mobile only)		ail (mobile only)	
View Website									

Save 🔻 Quick	Save Previe	ew As 🔻 Cance	l 🕼 Undo	A Redo	📰 Layout	Properties	
ields		Quick Find	Iobile Action Nam	e	8		
Buttons		Schedul	le Appointment	Sharing		SMS with RingCentral	
Custom Links Duick Actions		Schedul	le AT&T Off	Sharing Hie	erarchy	Start AT&T Office	
Nobile & Lightning	9	Schedul	le RingCent	SMS with O	ffice@Hand	Start RingCentral	
ctions Expanded Lookups Related Lists	•	4				Label: SMS with Office@Hand Name: Account.SMS_with_Office_Hand Action Type: Quick Action Create Feed Item: No	
New Note	New Op	portunity	New Event	Link	Poll	Question	
Salesforce M Lightning Exp i	obile and perience Ac	tions		Į			
Post	File	New Task	New Contac	t I	New Case	Log a Call	
New Note	New Op	portunity	New Event	Link	Poll	Question	
Email Change Owner Include Offline				Check fo	r New Data		
Submit for App	roval	Get Contacts	Edit	Delete	Ch	ange Record Type	
Sharing	View Acco	ount Hierarchy	Call	Send Text		Email (mobile only)	
View Website							

### Troubleshooting

Q: Office@Hand for Salesforce is not visible for some profiles. What is the problem? Does Office@Hand for Salesforce require any special permission?

A: Office@Hand for Salesforce does not require any special permissions, and it should work for all out-of-the-box profiles. First, ensure that the relevant users have been added to the Call Center as given in Step 3 of the Call Center setup above.

It is also possible that there is a custom component in the sidebar layout, and the JavaScript in those components is interfering with Office@Hand for Salesforce. To resolve this issue, temporarily remove all customizations that have been applied to the sidebar component.

Once you see Office@Hand for Salesforce rendered properly, add your custom components back one by one so you can pinpoint which bit is creating the issue. Once you find the component causing the problem, contact the developer of that component to fix the issue.

#### Q: Users don't see a new tab or window opening on incoming calls. What's wrong?

A: Ensure that the pop-up is not blocked by browser settings or by some other pop-up blocker installed on your desktop.

#### Q: Can I disable this feature for now?

A: You can do this by removing the users from the Office@Hand for Salesforce Call Center profile.

#### Q: What browsers are supported?

A: The following browsers are supported by the App:

- Internet Explorer 11 and higher (Windows 7 and higher)
- Microsoft Edge 38 and higher (Windows)
- Firefox 52 and higher (Windows, Mac)
- Chrome 56 and higher (Windows, Mac)
- Safari 11 and higher (Mac)

Q: When logging into Office@Hand for Salesforce, users are getting this error message: "Your Office@Hand edition does not support Salesforce Integration - please call your Office@Hand account representative to upgrade your Office@Hand edition." What does that mean?

A: Not all Office@Hand editions can use this feature of Salesforce integration. You may have to upgrade your account to be able to use this feature. Please contact your Office@Hand representative to get more information.

## Q: Some of my users are getting a message saying "Insufficient Privileges" where the Office@Hand integration should be.

A: These users require access to the Office@Hand Visualforce page in their profile. To enable this access, go to the user's profile. You'll find a section called Visualforce Page Access. Ensure that the page Office@Hand. OpenCTIIndex is included in this profile.

#### Q: Click-to-dial is not working for some or all of my users. How can I fix it?

A: First, navigate to **App Setup > Call Center > Customize Call Centers** and verify that the CTI Adapter URL is pointing at: /apex/Office@Hand OpenCTIIndex#/

If it is not pointing at the URL above, then change it to that URL and see if that fixes the issue. If the issue is still not fixed, ensure your users don't have other apps that are handling click-to-dial calls, such as InsideSales PowerDialer.

#### Q: I am facing major issues after upgrading my Office@Hand for Salesforce to the latest version.

A: You can roll back to the previous version by following the steps below.

1. Navigate to Setup > Visualforce Pages, then click the Preview icon next to OpenCTIIndex500.

Q visual	Visualforce Pages			
✓ Custom Code				
Visualforce Components	View: All  Create New View			
Visualforce Pages				
	Click here			
Didn't find what you're looking for?	Action Label			
Try using Global Search.	Security 🛃 📥 OpenCTIIndex500			

- 2. After the page opens in a new tab or window, copy its URL. For example, the full URL is <a href="https://c.na78.visual.force.com/apex/OpenCTIIndex500#/login">https://c.na78.visual.force.com/apex/OpenCTIIndex500#/login</a>. Copy the following part of the URL: <a href="https://c.na78.visual.force.com/apex/OpenCTIIndex500">https://c.na78.visual.force.com/apex/OpenCTIIndex500</a>.
- 3. Close the tab and return to **Setup Home > Call Centers** and click **Continue**.

4. Next, paste the URL from the **OpenCTIIndex** page to **CTI Adapter URL**, then click **Save**.

Setup Home Object Manage	er 🗸
PLATFORM TOOLS > Apps ~ Feature Settings	SETUP Call Centers
<ul> <li>&gt; Analytics</li> <li>&gt; Chatter</li> <li>&gt; Data.com</li> </ul>	Call Center Edit CloudPhoneApp All Call Centers » CloudPhoneApp
> Digital Experiences	Call Center Edit Save Cancel
Functions	General Information
Home	InternalName CloudPhoneApp
> Marketing	Display Name CloudPhoneApp
> Sales	CTI Adapter URL https://ringcentral-3f-dev-ed
Salesforce Anywhere (Quip)	Use CTI API true
> Salesforce Files	Softphone Height 450
> Salesforce Scheduler	Softphone Width 300
✓ Service	Salesforce Compatibility Mode Classic_and_Lightning

Note: If you are not using a custom URL, follow the same steps and make sure the Salesforce POD# in Call Center URL (na35 in this example) matches with the Call Center where Salesforce Org resides. Your Salesforce POD# is specified in the browser address bar after you log in to Salesforce.



Now you are all set with the rollback.

Q: How do my organization get the ability to Schedule or Start an Instant Office@Hand Video Meetings from SF Global Actions.

A. The feature to schedule or start instant Office@Hand video meetings is available when you install version 6.9.0 of the integration from AppExchange.

The installation of 6.9.0 will enable buttons in Salesforce Global Actions to schedule and start instant Office@Hand Video for all users independent of them having access to the CTI.

#### $\label{eq:Q:After installation, I cannot create the call center from the Office@Hand Admin app.$

If the Office@Hand for Salesforce app is installed for the first time, then the Office@Hand Admin app, also known as the install wizard, should provide the option to create the Call Center. If this button to create the call center is disabled, or you cannot see the call center after an upgrade, here is a workaround to manually create the call center.

1. Copy the content below into a file and save it as RCCallCenter.xml

<callCenter>

<section sortOrder="0" name="reqGeneralInfo" label="General Info">

<item sortOrder="0" name="reqInternalName"

label="Internal Name">cloudphoneappbyfile</item>

<item sortOrder="1" name="reqDisplayName"

label="Display Name">Cloud Phone App Create By File Import</item>

<item sortOrder="2" name="reqUseApi"

label="Use CTI API">true</item>

<item sortOrder="3" name="reqSalesforceCompatibilityMode"

label="Salesforce Compatibility Mode">Classic\_and\_Lightning</item>

<item sortOrder="4" name="reqAdapterUrl"

label="CTI Adapter URL">https://rcsfl.na75.visual.force.com/apex/OpenCTIIndex

</item>

<item sortOrder="5" name="reqSoftphoneHeight"

```
label="Softphone Height">546</item>
```

<item sortOrder="6" name="reqSoftphoneWidth"

```
label="Softphone Width">306</item>
```

```
</section>
```

<section sortOrder="1" name="DialingOptions" label="Dialing Options"> <item sortOrder="0" name="OutsidePrefix" label="Outside Prefix">1</item> <item sortOrder="1" name="LongDistPrefix" label="Long Distance Prefix">9</item> <item sortOrder="2" name="InternationalPrefix" label="International Prefix">01</item> </section>

</callCenter>

2. Now, navigate to the call center section in the Salesforce admin and click on Import.

Call Centers							
All Call Centers							
A call center corresponds to a single computer-telephony integration (CTI) system already in place at your organization. Salesforce.com users must be assigned to a call center before they can use any Call Center features.							
Import							
Action Name †	Version Created Date	Last Modified Date					

- 3. Select the RCCallCenter.xml file. Now, the call center will be created.
- 4. Go back to the setup section in the guide and continue to add users by clicking on Manage Call Center Users, ensuring you copy-paste the valid OpenCTI URL in the call center.